





Montana Office of Public Instruction **School Nutrition Programs**



School Nutrition Program Specialist cmcgoven@mt.gov (406) 444-4415

LEARNING OBJECTIVES



- ✓ Understand FFVP Regulations
- ✓ Understand Monthly Reports and Claims
- ✓ Identify Ways to Successfully Promote Your Program
- ✓ Sharing Best Practices

WHAT IS THE FFVP?

- The Fresh Fruit and Vegetable Program (FFVP) is a USDA funded program that provides free fresh fruits and vegetables to children in participating elementary schools throughout the school day.
- •USDA Fresh Fruit and Vegetable Program: A Handbook for Schools
 - <u>http://opi.mt.gov/pdf/SchoolFood/FFVP/F</u>
 <u>FVPHandbook.pdf</u>



A Handbook for Schools

FFVP PROGRAM PURPOSE

Create healthier school environments by providing healthier food choices

- 1. Expand the variety of fruits and vegetables children experience
- 2. Increase children's fruit and vegetable consumption
- 3. Make a difference in children's diets to impact their present and future health

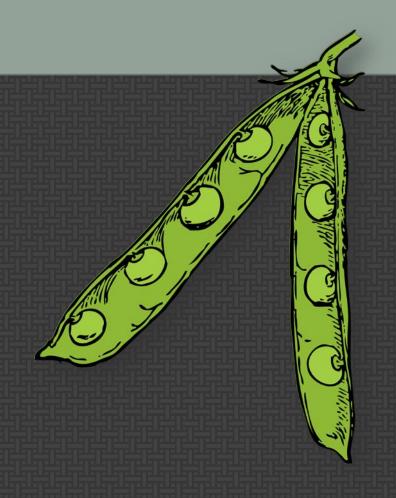
PROGRAM PROCESS

- Planning (menu, budget, etc.)
- Coordinate/Communicate
- Ordering
- Deliveries
- Storage in schools
- Methods of distribution
- ■Clean up
- Claim submission



USDA GUIDELINES

- Create an implementation plan
- All enrolled students can participate
- Teachers and administrators encouraged to participate
- Serving sizes can vary
- Serve at least 2 days/week
- Cannot be served at same time as meal periods



FUNDS CANNOT BE USED FOR:

- Processed or preserved fruits or vegetables (canned/frozen)
- Fruits or vegetables that are soaked or processed with artificial flavors
- Dips for fruits
- Dried fruits and vegetables or fruit leather or jellied fruit, fruit drops or fruit strips.
- Fruit or vegetable juice, including 100% juice or carbonated fruit

FUNDS CANNOT BE USED FOR:

- ■Pre-made salsa
- ■Trail mixes or fruit mixtures, nuts
- Cottage cheese
- Fruit desserts such as fruit pizzas made with cookie dough crust and fruit tarts
- ■Smoothies
- Nutrition education and promotion materials

REMEMBER...

- Dips for vegetables are allowable.
- *Use the common serving size for dips (usually no more than 1 tbsp).
- •Fresh vegetables that are cooked-requires a nutrition lesson.
 - Sweet potato
 - Squash





BUDGET & CLAIMS

Budget
Types of Costs
Monthly Reports and Claims
FFVP Monthly Claim

BUDGET

*\$50-\$75 per student per year Check CNPWeb to see current allocation.

FFVP allocation is divided into two periods:

Period 1: July 1 - September 30

Use in August and September.

Period 2: October 1- June 30

Use in the remaining months of the school year.



School Lunch			School		To	tal Allocatio	on	1st Quart	er (July 1 - Se	ept 30)	2nd - 4th Qua	arter (Oct 1 - J	lune 30)
Agreement	District	School Name	Code	Enrollment	\$ Total Allocation	Operational	Administrative 10%	\$ Allocation	Operational	Administrative 10%	\$ Allocation	Operational	Administrative 10%
31-0577	Alberton K-12 Schools	Alberton School	0765	79	\$4,413.50	\$ 3,972.15	\$ 441.35	\$1,142.36	\$ 1,028.12	\$ 114.24	\$ 3,271.15	\$ 2,944.03	\$ 327.11
12-0236	Anaconda Elementary	Lincoln School	0322	248	\$13,855.04	\$ 12,469.54	\$ 1,385.50	\$3,586.13	\$ 3,227.52	\$ 358.61	\$ 10,268.91	\$ 9,242.02	\$ 1,026.89
12-0236	Anaconda Elementary	W K Dwyer Primary	0321	266	\$14,860.65	\$ 13,374.59	\$ 1,486.07	\$3,846.41	\$ 3,461.77	\$ 384.64	\$ 11,014.24	\$ 9,912.81	\$ 1,101.42
24-0474	Arlee Elementary	Arlee Elementary	0628	255	\$14,246.11	\$ 12,821.50	\$ 1,424.61	\$3,687.35	\$ 3,318.62	\$ 368.74	\$ 10,558.76	\$ 9,502.89	\$ 1,055.88
34-1215	Arrowhead School	Arrowhead Elementary	1564	33	\$1,843.61	\$ 1,659.25	\$ 184.36	\$477.19	\$ 429.47	\$ 47.72	\$ 1,366.43	\$ 1,229.79	\$ 136.64
44-0800	Ashland Elementary	Ashland School	1043	69	\$3,854.83	\$ 3,469.35	\$ 385.48	\$997.75	\$ 897.98	\$ 99.78	\$ 2,857.08	\$ 2,571.37	\$ 285.71
25-0498	Auchard Creek Elementary	Auchard Creek School	0671	88	\$446.94	\$ 402.24	\$ 44.69	\$115.68	\$ 104.11	\$ 11.57	\$ 331.26	\$ 298.13	\$ 33.13
14-1218	Ayers Elementary	Ayers School	1580	7	\$391.07	\$ 351.96	\$ 39.11	\$101.22	\$ 91.10	\$ 10.12	\$ 289.85	\$ 260.86	\$ 28.98
08-0137	Big Sandy Elementary	F E Miley School	0197	98	\$5,474.98	\$ 4,927.48	\$ 547.50	\$1,417.10	\$ 1,275.39	\$ 141.71	\$ 4,057.88	\$ 3,652.09	\$ 405.79
15-0331	Bigfork High School	Bigfork School	0442	425	\$23,743.52	\$ 21,369.17	\$ 2,374.35	\$6,145.59	\$ 5,531.03	\$ 614.56	\$ 17,597.94	\$ 15,838.14	\$ 1,759.79
56-0966	Billings High School	Beartooth Elementary	1559	515	\$28,771.56	\$ 25,894.41	\$ 2,877.16	\$7,447.00	\$ 6,702.30	\$ 744.70	\$ 21,324.56	\$ 19,192.10	\$ 2,132.46
56-0966	Billings High School	Bench School	1272	407	\$22,737.91	\$ 20,464.12	\$ 2,273.79	\$5,885.30	\$ 5,296.77	\$ 588.53	\$ 16,852.61	\$ 15,167.35	\$ 1,685.26
56-0966	Billings High School	Broadwater School	1255	356	\$19,888.69	\$ 17,899.82	\$ 1,988.87	\$5,147.83	\$ 4,633.05	\$ 514.78	\$ 14,740.86	\$ 13,266.77	\$ 1,474.09
56-0966	Billings High School	McKinley School	1262	331	\$18,492.01	\$ 16,642.81	\$ 1,849.20	\$4,786.33	\$ 4,307.69	\$ 478.63	\$ 13,705.69	\$ 12,335.12	\$ 1,370.57
56-0966	Billings High School	Miles Avenue School	1263	307	\$17,151.20	\$ 15,436.08	\$ 1,715.12	\$4,439.28	\$ 3,995.35	\$ 443.93	\$ 12,711.92	\$ 11,440.73	\$ 1,271.19
56-0966	Billings High School	Newman School	1275	312	\$17,430.54	\$ 15,687.48	\$ 1,743.05	\$4,511.58	\$ 4,060.42	\$ 451.16	\$ 12,918.96	\$ 11,627.06	\$ 1,291.90
56-0966	Billings High School	Orchard School	1265	375	\$20,950.17	\$ 18,855.15	\$ 2,095.02	\$5,422.58	\$ 4,880.32	\$ 542.26	\$ 15,527.59	\$ 13,974.83	\$ 1,552.76
56-0966	Billings High School	Ponderosa School	1480	315	\$17,598.14	\$ 15,838.33	\$ 1,759.81	\$4,554.96	\$ 4,099.47	\$ 455.50	\$ 13,043.18	\$ 11,738.86	\$ 1,304.32
56-0966	Billings High School	Washington School	1270	264	\$14,748.92	\$ 13,274.03	\$ 1,474.89	\$3,817.49	\$ 3,435.74	\$ 381.75	\$ 10,931.42	\$ 9,838.28	\$ 1,093.14
32-0590	Bonner Elementary	Bonner School	0794	284	\$15,866.26	\$ 14,279.63	\$ 1,586.63	\$4,106.70	\$ 3,696.03	\$ 410.67	\$ 11,759.56	\$ 10,583.61	\$ 1,175.96
22-0456	Boulder	Boulder Elementary	0610	134	\$7,486.19	\$ 6,737.57	\$ 748.62	\$1,937.67	\$ 1,743.90	\$ 193.77	\$ 5,548.53	\$ 4,993.67	\$ 554.85
21-0425	Box Elder	Box Elder Elem	0570	234	\$13,072.90	\$ 11,765.61	\$ 1,307.29	\$3,383.69	\$ 3,045.32	\$ 338.37	\$ 9,689.22	\$ 8,720.30	\$ 968.92
16-0351		Whittier School	0471	252	\$13,072.90	\$ 12,670.66	\$ 1,407.85	\$3,643.97	\$ 3,279.57	\$ 364.40	\$ 10,434.54	\$ 9,391.09	\$ 1.043.45
05-0059	Bozeman High School Bridger	Bridger School	0085	109	\$6,089.51	\$ 5,480.56	\$ 608.95	\$1,576.16	\$ 1,418.55	\$ 157.62	\$ 4,513.35	\$ 4,062.02	\$ 451.34
43-0783						\$ 4,525,24		\$1,301.42	\$ 1,418.33			\$ 3,353.96	
18-0400	Brockton Browning	Barbara Gilligan School	1025 0537	90 24	\$5,028.04 \$1,340.81		\$ 502.80 \$ 134.08	\$1,301.42	\$ 312.34	\$ 130.14 \$ 34.70	\$ 3,726.62 \$ 993.77	\$ 3,333.96	\$ 372.66
18-0400		Babb Elementary School	1840	301	\$1,340.81	\$ 1,206.73 \$ 15,134.40	\$ 1,681.60	\$4,352.52	\$ 3,917.27	\$ 435.25	\$ 12,463.48	\$ 11,217.13	\$ 1,246.35
18-0400	Browning	Browning Elementary De La Salle Blackfeet School	5027	70	\$3,910.70	\$ 3,519.63	\$ 391.07	\$4,352.52	\$ 910.99	\$ 435.25	\$ 2,898.48	\$ 2,608.64	\$ 1,246.35
	Browning								\$ 2,225,42	\$ 247.27			
18-0400	Browning	K W Bergan School	0538	171 449	\$9,553.28	\$ 8,597.95	\$ 955.33	\$2,472.69 \$6,492.63	\$ 5,843.37	-	\$ 7,080.58	\$ 6,372.52	\$ 708.06
18-0400 18-0400	Browning	Napi School Vina Chattin School	0539		\$25,084.33	\$ 22,575.90	\$ 2,508.43		\$ 2,264,47	\$ 649.26	\$ 18,591.70	\$ 16,732.53	\$ 1,859.17
	Browning		1485	174	\$9,720.88	\$ 8,748.79	\$ 972.09	\$2,516.07		\$ 251.61	\$ 7,204.80	\$ 6,484.32	\$ 720.48
47-0840	Butte	Emerson School	1085	393	\$21,955.77	\$ 19,760.20	\$ 2,195.58	\$5,682.86	\$ 5,114.57	\$ 568.29	\$ 16,272.92	\$ 14,645.62	\$ 1,627.29
47-0840	Butte	Kennedy School	1095	301	\$16,816.00	\$ 15,134.40	\$ 1,681.60	\$4,352.52	\$ 3,917.27	\$ 435.25	\$ 12,463.48	\$ 11,217.13	\$ 1,246.35
47-0840	Butte	West Elementary School	1642	572	\$31,955.99	\$ 28,760.39	\$ 3,195.60	\$8,271.23	\$ 7,444.11	\$ 827.12	\$ 23,684.75	\$ 21,316.28	\$ 2,368.48
47-0840	Butte	Margaret Leary School	1569	288	\$16,089.73	\$ 14,480.75	\$ 1,608.97	\$4,164.54	\$ 3,748.08	\$ 416.45	\$ 11,925.19	\$ 10,732.67	\$ 1,192.52
07-0104	Centerville Elementary	Centerville School	0160	128	\$7,150.99	\$ 6,435.89	\$ 715.10	\$1,850.91	\$ 1,665.82	\$ 185.09	\$ 5,300.08	\$ 4,770.08	\$ 530.01
24-1205	Charlo Elementary	Charlo School	0635	149	\$8,324.20	\$ 7,491.78	\$ 832.42	\$2,154.57	\$ 1,939.11	\$ 215.46	\$ 6,169.63	\$ 5,552.67	\$ 616.96
32-0595	Clinton Elementary	Clinton School	0799	135	\$7,542.06	\$ 6,787.85	\$ 754.21	\$1,952.13	\$ 1,756.91	\$ 195.21	\$ 5,589.93	\$ 5,030.94	\$ 558.99
15-0313	Columbia Falls	Glacier Gateway Elem	0418	477	\$26,648.61	\$ 23,983.75	\$ 2,664.86	\$6,897.52	\$ 6,207.76	\$ 689.75	\$ 19,751.10	\$ 17,775.99	\$ 1,975.11
15-0313	Columbia Falls	Ruder Elementary	1571	466	\$26,034.07	\$ 23,430.67	\$ 2,603.41	\$6,738.45	\$ 6,064.61	\$ 673.85	\$ 19,295.62	\$ 17,366.06	\$ 1,929.56
37-0674	Conrad Elementry	Prairie View 3-5	0892	130	\$7,262.72	\$ 6,536.45	\$ 726.27	\$1,879.83	\$ 1,691.84	\$ 187.98	\$ 5,382.90	\$ 4,844.61	\$ 538.29
37-0674	Conrad Elementry	Meadowlark K-2 School	1546	128	\$7,150.99	\$ 6,435.89	\$ 715.10	\$1,850.91	\$ 1,665.82	\$ 185.09	\$ 5,300.08	\$ 4,770.08	\$ 530.01
41-0731	Corvallis K-12	Edna Thomas School	0963	186	\$10,391.28	\$ 9,352.15	\$ 1,039.13	\$2,689.60	\$ 2,420.64	\$ 268.96	\$ 7,701.69	\$ 6,931.52	\$ 770.17
43-0778	Culbertson High	Culbertson School	1017	180	\$10,056.08	\$ 9,050.47	\$ 1,005.61	\$2,602.84	\$ 2,342.55	\$ 260.28	\$ 7,453.24	\$ 6,707.92	\$ 745.32
41-0740	Darby	Darby School	0973	188	\$10,503.02	\$ 9,452.72	\$ 1,050.30	\$2,718.52	\$ 2,446.67	\$ 271.85	\$ 7,784.50	\$ 7,006.05	\$ 778.45
39-0712	Deer Lodge Elementary	O D Speer School	0939	319	\$17,821.61	\$ 16,039.45	\$ 1,782.16	\$4,612.80	\$ 4,151.52	\$ 461.28	\$ 13,208.80	\$ 11,887.92	\$ 1,320.88
14-0281	Denton Elementary	Denton School	0380	24	\$1,340.81	\$ 1,206.73	\$ 134.08	\$347.04	\$ 312.34	\$ 34.70	\$ 993.77	\$ 894.39	\$ 99.38
32-0592	DeSmet	DeSmet School	0796	85	\$4,748.70	\$ 4,273.83	\$ 474.87	\$1,229.12	\$ 1,106.21	\$ 122.91	\$ 3,519.59	\$ 3,167.63	\$ 351.96
45-0809	Dixon	Dixon Elem	1052	42	\$2,346.42	\$ 2,111.78	\$ 234.64	\$607.33	\$ 546.60	\$ 60.73	\$ 1,739.09	\$ 1,565.18	\$ 173.91
36-0647	Dodson	Dodson School	0862	40	\$2,234.68	\$ 2,011.22	\$ 223.47	\$578.41	\$ 520.57	\$ 57.84	\$ 1,656.28	\$ 1,490.65	\$ 165.63
20-0419	Drummond Elementary	Drummond School	0563	76	\$4,245.90	\$ 3,821.31	\$ 424.59	\$1,098.98	\$ 989.08	\$ 109.90	\$ 3,146.93	\$ 2,832.23	\$ 314.69
			The	nnravis	note nor s	tudent alle	cation is C	EE 07					

TYPES OF COSTS

Operating Costs

Produce, low or non-fat dips, non-food items (napkins), value added services, labor directly related to prep/serving/clean-up.

Administrative Costs

- •Limited to 10% of your school's total FFVP grant allocation per funding period.
- Equipment, labor not related directly to prep and service of fruits and vegetables.



Curriculum & Assessment

Resources

Home » Programs » SchoolPrograms » School_Nutrition » School Nutrition Programs

Educator Licensure

Welcome to ...

Home

Program Administration

Food Safety

Buying Local Produce

Program Promotion

Nutrition Education

School Nutrition

▼ RELATED LINKS

JSDA Fresh Fruit and

Veget<u>able Program</u> 🗗

JSDA Team Nutrition @

Fruits and Veggies - More

Matters® เผื

MyPyramid.gov 🗗

America's Let's Movel

Campaign 🐶

Fruit and Vegetable

Calendar 🏗

Fruits & Vegetables

Galore &



Program Administration

Reports & Data

The FFVP began in 2004 and is administered federally by USDA's Food and Nutrition Service (FNS), and at the state level by the Office of Public Instruction's Child Nutrition Programs the same agency that administers the National School Lunch Program.

The program is geared toward elementary schools with the highest proportion of free and reduced lunch enrollment, especially those at 50 percent and higher. Total enrollment of all schools selected in the state must result in a per-student allocation of \$50 to \$75.

TO VIEW YOUR SCHOOL'S ALLOCATION AMOUNT, CLICK HERE. 🄼

The program runs from July 1 to June 30 each year. Applications to participate in the FFVP must be completed yearly.

FFVP Handbook 7%

Information on implementing the FFVP at your school.

FFVP Toolkit 🚱

Features informative webcasts, administrative and promotional resources from USDA and other states, and FFVP photo gallery.

FFVP Claim Form T

Use this form to detail your monthly FFVP expenses and keep on file. Do not submit to OPI.

FFVP Equipment Request Form

FFVP administrative funds may be used to purchase large equipment (such as a serving cart or cooling unit.) Purchase of large equipment requires written support.

FFVP 2015-16 Budget Worksheet

Template for tracking operating and administrative costs.

FFVP 2014-15 Training Power Point 🏗



Finance & Grants

Employment





Fresh Fruit and Vegetable Program **Equipment Request**

FFVP administrative funds may be used to purchase large equipment (such as a serving cart or cooling unit.) Purchase of large equipment requires written support. Small equipment purchases (disposable supplies) do not require written request and should be recorded as an expenditure of operational funds.

Please complete mail request to OPI School Nutrition Programs, PO Box 202501, Helena, MT 59620 or fax to 406-444-2955 prior to the purchase of large equipment with FFVP funds.

School District:	
Agreement Number:	
Site Name(s):	
Equipment:	
Total Cost/FFVP Use: List the total cost of equipment. If other programs will be using equipment and sharing cost, please include percentage of FFVP use and cost.	
Justification: Explain why the equipment is needed and why current equipment will not be sufficient.	

School Food Authority Authorized Representative*	Office of Public Instruction			
Submitted By (signature)	Approved By (signature)			
Title	Christine Emerson			
	Director School Nutrition Programs			
Date	Date			

*Authorized Representative is the person designated and authorized by the governing board to enter into contracts on behalf of the Local Agency and must be responsible to the Office of Public Instruction. School Nutrition Programs for all administrative and operational terms of the School Nutrition Programs. The Authorized Representative is usually represented as the district Superintendent or other AR designated official.

G3	G34 $\stackrel{\checkmark}{}$: $\times \checkmark f_x$									
- 4	Α	В	С	D	E	F	G	Н		
1		Fres	h Fruit an	d Vegetable Program (FF	VP) Budget: School Na	ame:				
2										
3	3 Total Amount July - September 2015			ber 2015	\$					
4		Operating	Budget:	s	Administrative Budget:	\$				
5		Month	# OP Days	Operating Costs	Administrative Costs 10%		Allocation Remaining			
6	2015	September		\$	\$	\$ -	#VALUE!			
7				\$	\$	S -	#VALUE!			
8				\$ - \$ -	\$ - \$ -	\$ - \$ -	#VALUE! #VALUE!			
10				5 -	\$ -	\$ -	#VALUE!			
11		Total		\$ -	\$ -	\$ -	#VALUE!			
12										
13										
14										
15	15 Total Amount for October 2015 - June 201			015 - June 2016	\$					
16		Operating	Budget:	s	Administrative Budget:	\$				
17	Year	Month	# OP Days	Operating Costs	Administrative Costs 10%	Total Allocation Spent	Allocation Remaining			
18	2015	October		\$	\$	\$ -	#VALUE!			
19	2015	November		\$ -	\$ -	\$ -	#VALUE!			
20	2015	December		\$ -	\$ -	\$ -	#VALUE!			
21	2016	January		\$ -	\$ -	\$ -	#VALUE!			
22	2016	February		\$ -	\$ -	\$ -	#VALUE!			
23	2016	March		\$ -	\$ -	\$ -	#VALUE!			
24	2016	April		\$ -	\$ -	\$ -	#VALUE!			
25	2016	Мау		\$ -	\$ -	\$ -	#VALUE!			
26		Total		\$ -	\$ -	\$ -	#VALUE!			
27										
28										
29										
	# OP =	Operating d	lavs							
31										
	Total A	Ilocation Sp	ent = Opera	ating Costs + Administrative Co	osts					
33										
34										
35										
36										

MONTHLY REPORTS & CLAIMS

- Use FFVP Summary Forms to track monthly expenses
- •KEEP ALL INVOICES AND RECEIPTS ON FILE.
- Submit FFVP claim monthly for reimbursement on CNPweb.
- •Claims due by the 10th of each month.

For purchasing and claiming:

- Revenue Code 4552
- Expenditure Code 460 CFDA 10.582





Montana Office of Public Instruction - School Nutrition Programs FRESH FRUIT AND VEGETABLE PROGRAM (FFVP)

Monthly Claim for Reimbursement

Name and Address of School District	2. Telephone: Area Number	5. Number of Schools in FFVP
	2. School Year	6. Month
	4. Fiscal Year Funds	7. Days of Operation in Claim Month
OPERATING COSTS: presse ten — Fruits/Vegetables	the expenses for operating costs on the following	papes; S
- Labor		\$
- Small supplies/other		5
TOTAL OPERATING COSTS		5
ADMINISTRATIVE COSTS		\$
that failure to submit accurate clai in the withholding of payments, su	d on this claim for reimbursement is true a ms will result in the recovery of an overcle spension or termination of the program. I s reflects embezzlement, willful misapplica shall apply.	sim and may result acknowledge that
SIGNATURE Food Service Director	Da	te
District Clerk/Secretary	Da	te
Retai	in in your School District Files	
Claims are due by th	e 10 th of the month following the cl	aim month
and will be a	paid during the month of submission	n.

Participating School		Month/Year			
PER SCHOOL OPERATING COSTS: Product Description	Size/Weight of Shipping Unit	Number of Units	Cost Per Unit	Cost Fruit	
Fruits					
	+ -	\rightarrow		_	
	+				
	+	-			
		+ Delivery	/Fuel Charges		
		Tota	al Cost of Frui		
PER SCHOOL OPERATING COSTS: Product Description	Size Weight of Shipping Unit	Number of Units	Cost Per Unit	Cost Vegetables	
Vegetables					
	+				
	+				
		\rightarrow			
	+				
		+ Delivery	Fuel Charges of Vegetables		
		Total Cost	of Vegetables		
OPERATING COSTS: Total Fruits 8	&Vegetables with (Delivery/Fuel	Charges Cost		



Site Claim

Fresh Fruit and Vegetable Program								
Description	Amount	Description		Amount				
(13) Administrative Cost Amount	57.94	Days of Operation		27				
(14) Operating Cost Amount	4,294.58							
(15) Total Claim Amount	4,352.52							
Available Balance	Jul 2015 - Sep	2015	Oct 2015 -	- Jun 2016				
Available Balance	0.00	0.00		12,463.48				

Sponsor Claim

escription	Amount	Description	Amount	
15) Administrative Cost Amount	291.18	Days of Operation		27
16) Operating Cost Amount	16,901.98	Operating Sites		6
17) Total Claim Amount	17,193.16			



PROCUREMENT

Buying Produce
Buying Local Produce
Finding Local Produce
MT Seasonal Food Chart

BUYING PRODUCE

- Buy American, Seasonal Produce
- Local Grocery stores
- Local growers- Farm to Cafeteria Network
- Farmer's Market
- Vendors/Distributors
- Follow appropriate procurement procedures
- *Remember* produce purchased for the FFVP must not be used in the NSLP or SBP



BUYING LOCALLY FOR FFVP

The FFVP is a great way to get local food into your classrooms and cafeteria!



United States Department of Agriculture

10 FACTS ABOUT LOCAL FOOD IN SCHOOL CAFETERIAS



USDA supports and encourages the procurement of local foods.

In USDA's vision, child nutrition programs championing U.S. agriculture and proudly promoting locally sourced foods are the norm, not the exception.

The definition of "local" is different from district to district.

Definitions for local vary widely depending on the unique geography and climate where a school is located and on the abundance of local tood producers and manufacturers Many schools define local as within a certain number of miles from the school, within the county, or within the state. Alternatively, definitions might include more than one state (i.e., Georgia, Alabama, and Florida) or discrete parts of saveral states (i.e., specific counties in southwest Washington, northeast Dregon, and Idahol, in addition, many schools use different definitions of local depending on the product or season.

3. Many local products are easy to find and source.

Some products are more tikely to be local than others. For example, fluid milk is produced in almost every state. Since milk is perishable and expensive to transport, milk on school menus is often local. Similarly, schools in California serving avocado are likely using local avocados, while schools in Florida probably serve local citrus. Local products that are unique and/or abundant in a region are generally easier to find and source.

Food distributors and food service management companies can be great partners for local sourcing.

Increasingly schools are including espectations regarding local sourcing in their confracts with lood service management companies and/or distributors. Even without contractual obligations regarding local, many distributions already offer local products so all a school needs to do is, find out what items on the confracted list are local and order those products. This approach is a very easy way to bring local products into schools without creating separate digribution channels.

Locally sourced fruits and vegetables are available through the DoD Fresh Program.

Schools can elect to spend a portion of their USDA Foods entitlement money on fresh fruits and vegetables through the DoD Fresh Fruit and Vegetable Program, operated by the Department of Defense. To supply fresh fruits and vegetables to schools, DoD contracts with over 45 produce vendors across the country. DoD Fresh vendors often have local products and they identify them as such in the FEAVIDS catalogs.





United States Department of Agriculture

The small purchase threshold determines whether to use a formal or informal procurement method and is key to understanding options for buying local.

The federal small purchase threshold is \$150,000, however, state and local regulations often set lower small purchase thresholds and schools must follow the most restrictive threshold. If the value of a procurement is over the small purchase threshold, schools must use one of the formal procurement methods (involation for bid IFFI) or request for proposal (IRFPI). If the value of the procurement falls below the small purchase threshold, schools can use the informal procurement method when buying local products.

Schools are free to choose from three or more local vendors in an informal procurement.

When the value of a purchase falls below the small purchase threshold, schools can get quotes exclusively from local producers instead of issuing a formal IFB or RFP.

Certain product specifications can help when sourcing local foods.

Product specifications, either required or preferred, may be written for a wide variety of qualitative factors designed to complement a preference for local products. For example, including a specification that foods be fresh flammested within a day or two of delivery) may increase the likelihood that a local vendor will win the contract. Similarly, specifications related to specific varieties can have the same effect. For example, schools can opt to purchase a type of seallood unique to the region or a variety of apple only grown by local farmers.

In any solicitation for unprocessed agricultural products, schools can indicate a preference for

Schools are allowed to indicate a preference for local products when procuring urprocessed locally grawn or locally raised agricultural products. The federal regulations do not prescribe the precise way that geographic preference should be applied, or how much preference can be given to local products. Many schools opt to assign extra points in the selection phase to verdors offening local products, making them more competitive.

Buying local foods is about more than fruits and vegetables.

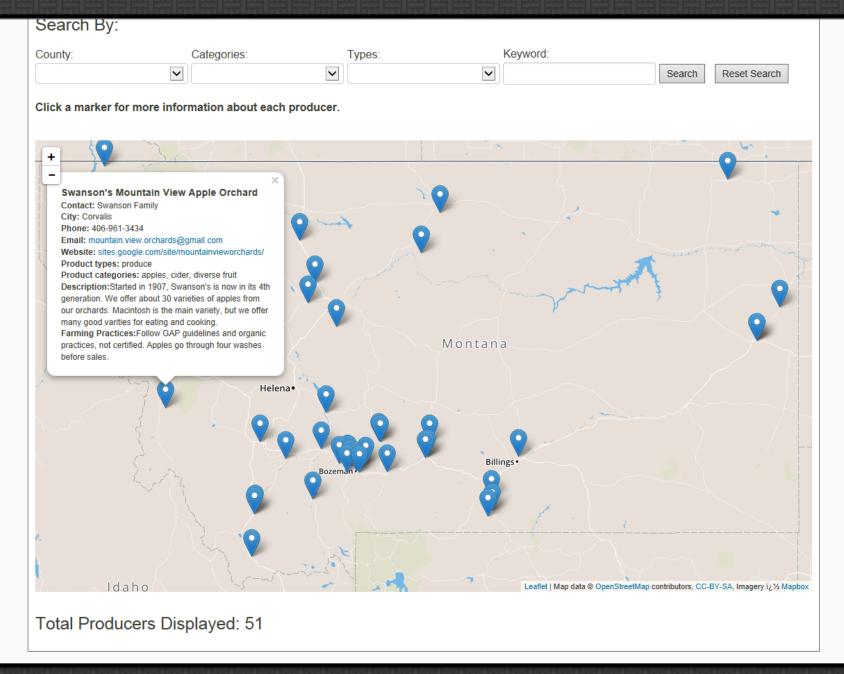
Local offerings can span the school meal tray and include everything from the salad bar and fresh fruit and wegetable servings to the wheat in the pizza crust, beans in the chilt, rice in the stir fry, turkey in the sandwiches, and cheese in the quesadillas. Local buying includes all types of producers, such as farmers, ranchers, and cheermen, as well as many types of food businesses, including food processors, manufacturers, distributors and other value-added operations that enable school meals to showcase the full range of food products available in their respective regions.



For more information, and to sign up to receive USDA's bi-weekly Farm to School E-letter, please visit www.frs.usda.gov/farmtoschool. Questions? Email us at farmtoschoolefns.usda.gov.

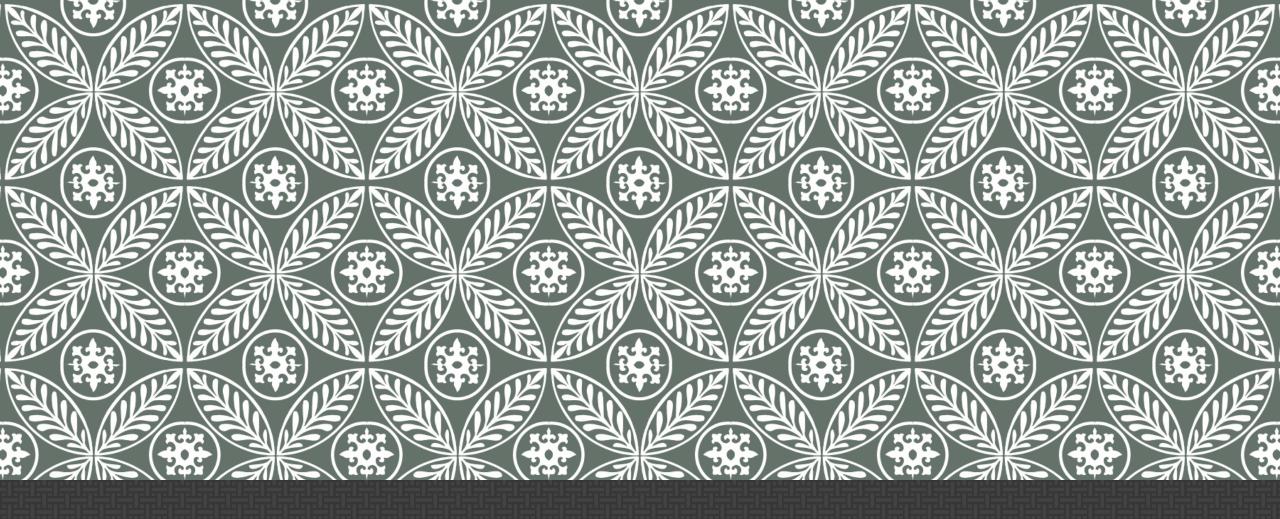
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The MONTANA SEASONAL FOOD CHART shows many of the food items grown or raised in this state that area available throughout the four seasons. For produce, the chart indicates when fresh items may be available and doesn't take into account fruits or vegetables that are available after the harvest season due to canning, freezing or dehydrating.

Winter	Spring	Summer		Fall	
(DecApril)	(May-June)	(July-August)		(SeptNov.)	
Barley	Barley	Apricots	Pasta	Apples	Onions
Beef	Beef	Barley	Peas	Barley	Pasta
Beets	Broccoli	Basil	Peppers	Basil	Peas
Buffalo	Buffalo	Beans	Pinto beans	Beans	Pears
Carrots	Cabbage	Beef	Pork	Beef	Peppers
Cheese	Cauliflower	Beets	Raspberries	Beets	Pinto beans
Chicken	Chard	Broccoli	Scallions	Broccoli	Pork
Eggs	Cheese	Buffalo	Shallots	Buffalo	Potatoes
Garbanzo	Chicken	Carrots	Spinach	Carrots	Pumpkins
Beans	Collards	Cabbage	Sprouts	Cabbage	Raspberries
Garlic	Eggs	Cantaloupe	Strawberries	Cantaloupe	Scallions
Kamut	Garbanzo	Cauliflower	Summer	Cauliflower	Shallots
Lentils	Beans	Chard	Squash	Chard	Spinach
Milk	Kamut	Cheese	Sunflower	Cheese	Sprouts
Mushrooms	Herbs	Cherries	Seed	Cherries	Strawberries
Onions	Kale	Chicken	Tomatillos	Chicken	Summer
Parsnips	Lentils	Collards	Tomatoes	Collards	Squash
Pasta	Lettuce	Corn	Tortillas	Corn	Sunflower
Pinto beans	Milk	Cucumbers	Turkey	Eggs	Seed
Pork	Morels	Eggs	Wheat	Garbanzo	Tomatillos
Potatoes	Mushrooms	Garbanzo	Yogurt	Beans	Tomatoes
Shallots	Mustard	Beans		Garlic	Tortillas
Sprouts	Greens	Garlic		Kamut	Turkey
Sunflower	Pasta	Kamut		Herbs	Wheat
Seed	Peas	Herbs		Kale	Winter Squash
Tortillas	Pinto beans	Kale		Leeks	Yogurt
Turkey	Pork	Lentils		Lentils	
Wheat	Spinach	Lettuce		Lettuce	
Winter	Sprouts	Milk		Milk	
Squash	Sunflower	Mushrooms		Mushrooms	
Yogurt	Seed	Mustard		Mustard	
	Tortillas	Greens		Greens	
	Turkey				
	Wheat				
	Yogurt				

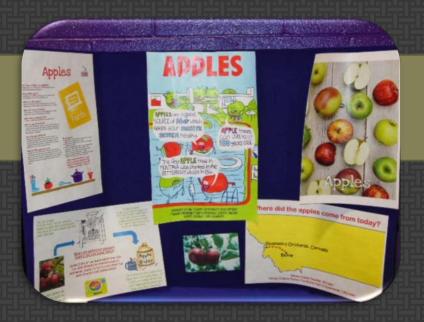


NUTRITION EDUCATION & PROGRAM PROMOTION

Program Promotion
Activity Ideas
Nutrition Education Ideas

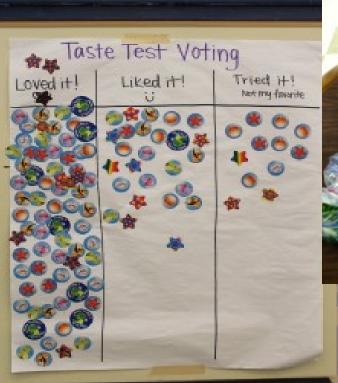
Program Promotion

- Enlist the help of teachers and students for new ideas of what to serve.
- "Snack Facts"
- Coloring/Poster Contests
- Bulletin board, newsletter updates
- Classroom education
- Harvest of the Month



An opportunity to try something new!











Menu

February Harvest of the Month! ASIAN BEET SALAD on the Salad bar

Where in Montana does this food come from?

beets Negaard Farm Grass Range,







NUTRITION EDUCATION

- Announcements
- Book and a basket
- Mystery fruit or vegetable
- Factsheet with a fruit or vegetable
- "Veggie of the Day"
- ■Fact Sheets
- Recipes
- Coloring Books and Games





Serving Time Place Distribution Clean Up

Serving Time

Any time OTHER than meals service times during the school hours

Distribution Considerations:

- Age/grade
- Time available
- Time required for preparation and service
- Any extra clean-up/garbage disposal
- Staffing issues

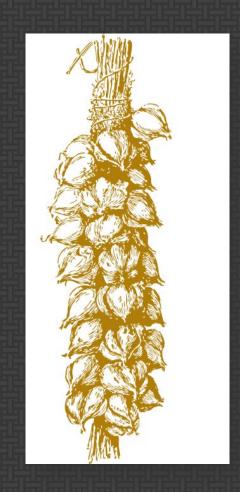
*Note that all students must have access to the program, but students are allowed to decline or not participate.



<u>Place</u>

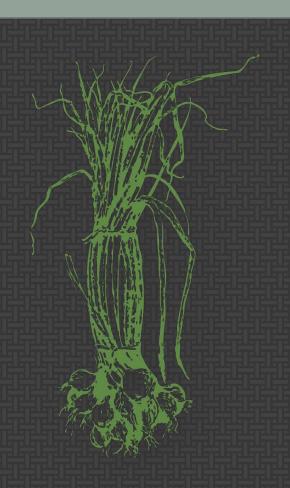
Where is the easiest place in your school for children to consume the fresh fruit or vegetables?

- Classrooms
- Hallways
- Snack cart or kiosks (more options?)
- Integrated into nutrition education
- Outside



Distribution

- ■Staff count and place produce in marked containers.
- ■Cafeteria-central point for pick-up.
- ■Staff, volunteers, sometime the students, deliver to classroom.
- Teacher distributes to students at optimal time and plans a nutrition lesson.
- "Sample sizes" or taste test to introduce new items
- Purchase and serve students' favorites, but also introduce new items.



Clean Up

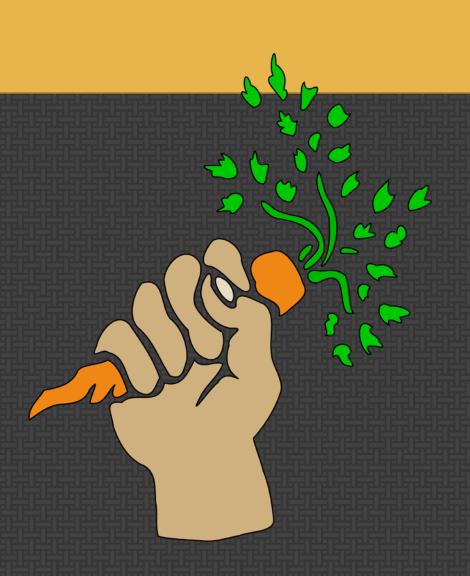
- Containers are returned to the cafeteria at the end of the day for sanitation and next-day preparation.
- ■Plan for one day a week to serve leftovers.
- Trash bags and disinfecting wipes for the classroom.
- Coordinate with school staff to determine best process for clean-up.



Food Safety

- Produce Safety University
- •Best Practices-
 - Handling Fresh Produce in Schools
- •HACCP Based Standard Operating Procedures
- Handling Fresh Produce in Classrooms

QUESTIONS?



Professional Standards

This webinar meets <u>1 hour</u> of continuing education and will meet the following Professional standards codes:

- Nutrition 1000, 1130, 1200, 1210, 1220, 1230, 1300
- Operations 2000, 2230, 2430
- Administration 3000, 3300, 3320,
- Communications and Marketing 4000, 4120